SymvanCapital

Risk intelligence platform enabling enhanced due diligence, background screening, and forensic investigations at scale.

NEOTAS

Summary

Sector:
RegTech / Risk Intelligence / Compliance

Target audience:
Financial institutions, private equity firms, and enterprises operating in risk-critical environments

Stage (e.g. pre-seed, seed):
Early growth/scaling stage

Year founded:
2017

Year Symvan first invested:
2018

Fund:
Symvan Technology SEIS Fund/Symvan Technology EIS Fund

Co-investors:
Force Over Mass Capital, private investors

Portfolio Location:
London, UK (Headquarters)

The Problem

- Traditional due diligence relies on static databases and limited data sources
- Critical risk signals across digital footprints, networks, and behaviour are often missed
- Increasing regulatory pressure requires deeper, more defensible risk assessments
- Organisations face growing exposure to financial crime, fraud, and reputational risk

Team Overview

Vipul Mishra
Co-Founder
Former Head of Information Security at a leading London-based hedge fund, with deep expertise in cyber risk, intelligence, and financial systems.

Previous companies:
Vodafone, G-Research, Cheyne Capital

Ian Howard
Co-Founder
Over 30 years of experience in finance and investment, bringing strong commercial and market insight to scaling the business.

Previous companies:
CIBC World Markets, Manufacturers Hanover Ltd, JDX Consulting

The Solution

- ✓ AI-driven platform combining OSINT, premium data, and forensic investigation techniques
- ✓ Analyses surface, deep, and dark web data to uncover hidden risk patterns
- ✓ Uses graph analytics to identify undisclosed relationships and behavioural anomalies
- ✓ Combines automation with human-led investigations for context and validation
- ✓ Delivers audit-ready intelligence with full source attribution and defensible reporting

Strategic Positioning

- → Enterprise platform for enhanced due diligence, background screening, and ongoing monitoring
- → Integrated across onboarding, compliance, and risk management workflows
- → Used by financial institutions, private equity firms, insurers, and corporates
- → Value scales with the complexity of investigations and regulatory requirements

Why Symvan Invested

Michael Theodoisou, Investment Manager, Symvan:
"Neotas addresses a key gap in traditional due diligence by uncovering risk signals standard tools often miss. As regulatory pressure increases and digital footprints expand, the need for deeper, intelligence-led insight becomes essential, supported by strong demand and a scalable platform model, positioning the business for long-term growth."

Strategic Value

Neotas is building intelligence infrastructure for modern risk and compliance functions. As organisations face increasing regulatory scrutiny and more complex digital risk environments, the ability to uncover hidden signals and make informed decisions is critical.

This positions Neotas as a key enabler of safer, more transparent, and compliant business operations, with strong long-term growth potential.

Recent Update

Selected as one of only two approved suppliers to BlueLight Commercial, who work in collaboration with blue light organisations to maximise commercial benefit to UK emergency services, for contracts worth up to £40m over 4 years.

Market Opportunity

- → Increasing regulatory scrutiny across financial services and global markets
- → Rising complexity of financial crime, fraud, and third-party risk
- → Growing demand for enhanced due diligence (EDD) and third-party risk management (TPRM)
- → Shift from static data checks to intelligence-led, continuous risk monitoring

Performance

Raised **over £1M in funding round (November 2018)**

Led by Symvan Capital, alongside Force Over Mass and private investors

Growing client base, including over 70 financial institutions and enterprise clients

Supporting platform development, analyst expansion, and commercial growth

Partners

LexisNexis · D&B · LSEG · CHANNEL · Coller Capital · VCCP US · catalysis · IK Partners